

# CLIENT NAME

City, State | 000.000.0000 | clientname@gmail.com | www.linkedin.com/in/clientname/

Finance Executive

Finance Director – Chief Sustainability Officer – General Counsel

## Driving Strategic Decision-Making for Complex & High Stakes Business Matters

Executive leader with commitment to sustainability, delivering expertise as a strategic problem solver and consultative advisor. Leverage legal and financial background to resolve complex financial issues by weighing out resolutions within existing organizational and regulatory policy and leading global teams to innovate solutions. Recognized as fast mover and leader, graduating college at 20, appointed to tax partner at a major law firm, and recruited as VP of a Fortune 55 global tax organization as the youngest executive in company history.

### Leader of Effective Global Teams, Securing Top- and bottom-line Savings

- Oversee global team delivering hundreds of millions in top and bottom-line savings and cost avoidance annually.
- Collaborate with executive/C-suite stakeholders on annual planning, audit management, risk management, tax incentives, and tax refunds.
- Mobilize cross-functional teams to respond quickly to law or regulatory requirements changes, introducing long-term processes to ensure continued performance across entire business.

### Foundational Excellence & Thought Leadership

- Drive process improvements as a servant leader, inspiring individual performers and teams to challenge the status quo.
- Combine experience and training with curiosity and initiative to coordinate discussions around sustainability and leadership succession as viewed through the finance lens.
- Inspire teams by sharing finance metrics to tell a story behind day-to-day work.

### STRATEGIC LEADERSHIP

Budget Management: \$25M

Teams to 150+

Global Oversight

Industry: Manufacturing

#### Executive Skillset:

Organizational Leadership & Management

Directing Cross-Functional, Global Teams

Stakeholder Engagement

Foundational Excellence

Infusion of Culture & Growth

Collaboration & Teamwork

Ownership Mindset

Strategic Plan Formulation

Overcoming Resistance

## CAREER NARRATIVE: Leadership Experience

### Archer Daniels Midland (NYSE: ADM) 2014 - Present

Global leader in sustainable human & animal nutrition; Fortune 51 premier agricultural origination and processing company. Business spanning 200 countries and touching everything from animal feed and human food to cosmetics, alcohol, and paint. 2021 revenues \$85B.

VP Global Tax (2018 – Present) | Teams: 8 Direct & 150+ Total | P&L for \$25M Global Budget

Promoted to report directly to CFO. Establish and communicate department vision and strategy, with global responsibility for tax provision, tax planning, tax M&A, tax and statutory compliance, indirect tax (excise, VAT, customs), and tax audit and controversies.

- Developed multiple senior leaders impacting global operations, including leading transition of the Global Income Tax Accounting Director to Director, Financial Planning and Strategy, Science & Technology" (reporting directly to Chief Science Officer and the transition of the South American Tax Director to South American CFO).
  - Advised the tax planning team on communication style; coached and mentored on strategies to develop personal brands and messaging around delivering value to the business.
  - Developed innovative training curriculum and materials, leading multiple training sessions to provide specific development and coaching regarding "managing a team" and "leadership and career development."
- Collaborated on the CEO's strategic initiative to drive value, overseeing 100 tax-driven projects leading to \$30M run-rate savings, \$80M one-time P&L benefit, and more than \$1B in costs avoided (2020 – 2021).
  - Recognized as a leading contributor to the CEO's initiative for projects including high-profile global supply chain optimization and procurement transformation, U.S. tax optimization, global trademark and corporate charges model, intercompany interest and transfer pricing, and response to 2017 U.S. tax reform legislation.

- Led global team to set strategy of optimized automation, serving as the tax subprocess owner for implementing a new Enterprise Resource Planning system (SAP), including transition from current to future state.
  - Centralized and internalized income tax provision, with a project presented at the annual CorpTax conference 2021, which developed a bot to facilitate U.S. international tax compliance.
  - Delivered tens of millions of dollars of tax-free transactions annually; enabled automatic transfer pricing data collection and local country file report creation (several thousand hours saved annually); automated preparation of statutory accounts (OneSource); and transitioned to e-signatures and paperless where possible while condensing corporate entities by 200 (2014-2022).
- Oversee global team resolving hundreds of audits annually and manage high-impact tax litigation and audit matters in Germany, the Netherlands, and the U.S.
- Navigated material transition tax issues with IRS Compliance Assurance Process team, supporting team's long-term strategy to obtain timely refunds—outperforming peers in difficult jurisdictions, including Brazil and Ukraine.
- Managed ADM analysis and response to tax reform legislation across the U.S., Netherlands, Brazil, BEPS, and China, and the U.K. (Brexit and other legislative changes).

## RECOGNITION

■ "Woman Worth Watching" in Profiles in Diversity Journal (September 2018). Selected by CEO:

### Senior Tax Counsel (2014 – 2018) | Teams: 6 Direct

Recruited to report to VP of Tax as sole tax professional stationed in Chicago. Maintained line responsibility for tax planning, including managing subpart F, treasury transactions, and foreign tax credit position. Oversaw tax aspects of all M&A and J.V. transactions globally, with responsibility for structuring, negotiation, and drafting. Owned technical reporting requirements for global investor services.

- Selected to lead an internal cross-functional team addressing the company's response to new Tax Code section 199A, including a provision providing economic incentives for farmers to engage co-ops over private business.
  - Represented ADM at industry negotiation meetings with senators and Senate and House staffers (including Ways and Means tax staff). Negotiated a near-immediate and unusual fix to the just-passed TCJA (known as the "Grain Glitch" legislative fix enacted in March 2018).
- Stepped into a leadership role following loss of the VP of Global Tax 2 weeks before the passage of the Tax Cuts and Jobs Act at the end of 2017.
  - Analyzed myriad changes; developed talking points for CFO and external auditors regarding "known unknowns" and soft areas and strengths of internal analysis, enabling management to feel confident in the tax impact and forecast messages sent to investors.

## ADDITIONAL EXPERIENCE

### Partner (2013 – 2014) | Associate Attorney (2006 – 2013) | Jenner & Block LLP

Major law firm headquartered in Chicago with 500 attorneys, known for commitment to pro bono activity.

Practiced U.S. federal taxation law, focusing on M&A and J.V. structuring. Served as member of professional responsibility practice, working on matters involving the firm's most prominent corporate clients (General Dynamics, Exelon Hertz, and Adelpia). Collaborated on litigation, bankruptcy, professional responsibility, M&A, spin-off, real estate, and trust matters.

## EDUCATION & LICENSURE

### Juris Doctor | University of Chicago

Rosenson Scholar; John M. Olin Program in Law and Economics Scholar  
Chicago Journal of International Law

Bachelor of Arts in Spanish, with Honors | University of Chicago

## BOARD & COMMITTEE EXPERIENCE

Steering Committee (2019 – Present) | PwC Chicago-area Tax Director Group

Board Member (2008 – 2009) Member (2007 – 2009) | First Slice (501c3)

## BAR ADMISSION

Licensed to practice law, State of Illinois